FINANCIAL RESULTS Q1 2012

16 May 2012





Highlights Q1 2012

- Satisfactory Q1 financials underlying EBITDA and profit before tax on a par with Q1 2011
 - Lower power prices partly offset by increased power generation
 - Higher share of long-term contracts
 - Increased Nordic and Continental portfolio management
 - Increased share of profit from associates
 - Negative unrealised changes in the value of energy contracts countered by unrealised currency gains
- Investment decisions to construct hydropower plants in Norway
 - Kjensvatn (11 MW) and Brokke Nord/Sør (24 MW)
- The construction of the offshore wind farm Sheringham Shoal is in progress – 60 wind turbines (medio May) out of 88 installed, planned completion in Q3 2012
- The SN Power acquisition of a 40.65% stake in the Brazilian company Desenvix was completed in March









Health, safety and environment



- Health and safety Q1
 - Total Recordable Injuries (TRI) rates for operations and for contractors in projects are exdeeding target
 - Training program ongoing in operational activities
- Environment Q1
 - No serious environmental incidents reported



Financial highlights

NOK million	Q1 2012	Δ vs. Q1 /11	FY 2011
Underlying gross operating revenues	9 871	+33%	22 298
Underlying EBITDA	4 135	-3%	10 851
Net Profit	3 430	+22%	40
Net cash flow from operations	4 095	+14%	9 523
Return On Average Capital Employed (ROACE) ¹	13.6%	-3.7% points	13.9%
Gross investments	4 708	+338%	9 038
Net interest-bearing debt	29 301	+69% ²	28 605
Interest-bearing debt ratio	35.2%	+0.9% points	36.0%

- Significant increase in gross operating revenues due to gross accounting of new energy services
- Satisfactory underlying business giving underlying EBITDA and profit before tax on a par with Q1 2011
- Net profit increased following lower taxation compared with Q1 2011
- 12 months rolling ROACE reduced due to lower results in previous quarters
- Investments increased according to strategy

² NOK 14bn new equity injected in December 2010 reduced net debt in Q1 2011

EBITDA development



- Q1 2012 is satisfactory compared with earlier first quarters
 - Q1 2010 was extraordinarily high following both high prices and high production
- EBITDA margin is reduced due to gross accounting of energy services



Major revenue drivers





- High water inflow, high wind power production and mild temperatures in January and March gave low average power prices
 - Nordic system price was 38.5 EUR/MWh (-42% vs. Q1/11)
 - German spot price was 45.5 EUR/MWh (-12% vs. Q1/11)
- Forward prices influenced negatively
- Above normal Nordic reservoir levels (+27%) provide increased flexibility for high production



¹ Median 1990-2007

Statkraft's Q1 power generation

(TWh)	Hydro	Wind Ƴ	Gas	Total
Q1 2012	16.5	0.3	0.6	17.4
Q1 2011	13.1	0.3	1.4	14.8
FY 2011	46.0	0.8	4.6	51.5
FY 2010	50.1	0.6	6.6	57.4



- High hydropower production
 - In total 26% above Q1 2011
 - Production following high water reservoir inflow
- Wind power production well above normal level
- Low spark spreads resulting in reduced gas-fired power production



Net revenues breakdown¹

NOK million



- Net operating revenues on a par with Q1 2011
- Significant increase in physical sales and energy purchases due to gross accounting of new energy services
- Expired statutory priced contracts are replaced by new industrial contracts
- Improvement in Dynamic Asset Management
- Lower prices and volume sold reduces revenues within retail, district heating and distribution grid
- Other sales increased by divestments



¹Adjusted for changes in value on energy contracts and significant non-recurring items

Net profit breakdown



¹Adjusted for changes in value on energy contracts and significant non-recurring items



Segment financials

Q1 2012 (NOK million)	Nordic Hydropower	Continental Energy and Trading	International Hydropower	Wind Power	District Heating	Industrial Ownership	Other/ eliminations	Group
Underlying ¹ EBITDA	3 179	378	108	16	50	545	-141	4 135
Share of profit from associates and JVs	-	355	67	-18	-1	359	-	762
Investments	283	366	2 771	172	117	190	41	3 940²

10



Q1 Cash flow

NOK million



- Changes in short and long term items manly due to changes in working capital and cash collateral
- Gross investments of NOK 4 708m (1 073)
 - Maintenance 4%, new capacity 45%, shareholdings 51%
- Debt redemption NOK 758m countered by new borrowings NOK 643m



Debt

DEBT REPAYMENT PROFILE NOK million 8 000 6 000 4 000 2 000 0 2012 2014 2016 2018 2020 >2022

- Net interest-bearing liabilities NOK 29.3bn (NOK 17.4bn)
- Gross interest-bearing liabilities NOK 37.1bn (NOK 40.3bn)
 - NOK 42%, EUR 44%, SEK 7%, USD 7%
- ▶ 63% floating interest
- Net interest-bearing debt ratio 35.2%



Financial strength and rating



FFO of NOK 9 123 million (9 468 in 2011)

Net interest bearing debt of NOK 29 301 million (28 605 in 2011)

RATING TARGETS

- Maintaining current ratings with S&P and Moody's, and a minimum of BBB+/Baa1
 - Current ratings A-/Baa1
- Indicated FFO/Net Debt thresholds²
 - S&P: 18-20%
 - Moody's: "High mid-teens"



Outlook

Favourable Nordic resource situation due to high inflow and mild temperatures

- Flexibility regarding high power generation when required by demand
- Short-term weakened market with relatively low prices expected to improve in the longer term
- Focusing on project activities according to strategy
 - Based on international growth of energy demand and need for low-carbon emissions
- High activity within hydropower, onshore and offshore wind power and district heating



APPENDIX





Statement of Comprehensive Income

	1st Qua	arter	The year	
Figures in NOK million	2012	2011	201	
PROFIT AND LOSS				
Sales revenues	8 751	8 516	20 756	
Other operating revenues	349	180	1 447	
Gross operating revenues	9 099	8 696	22 203	
Energy purchase	-3 259	-681	-3 894	
Transmission costs	-313	-354	-1 215	
Net operating revenues	5 528	7 661	17 094	
Salaries and payroll costs	-795	-693	-2 759	
Depreciation, amortisation and impairments	-605	-580	-3 564	
Property tax and licence fees	-334	-297	-1 254	
Other operating expenses	-733	-840	-3 314	
Operating expenses	-2 467	-2 410	-10 891	
Operating profit/loss	3 061	5 251	6 203	
Share of profit/loss from associates and joint ventures	762	395	898	
Financial income	86	295	1 880	
Financial expenses	-361	-418	-1 548	
Net currency effects	1 376	-326	332	
Other financial items	-71	-310	-4 299	
Net financial items	1 030	-760	-3 635	
Profit/loss before tax	4 853	4 885	3 466	
Tax expense	-1 423	-2 076	-3 427	
Net profit/loss	3 430	2 809	40	
Of which non-controlling interest	210	145	264	
Of which majority interest	3 220	2 664	-224	
or which majority interest	5 220	2 004	-224	
OTHER COMPREHENSIVE INCOME				
Changes in fair value of financial instruments	892	-16	-103	
Estimate deviation pensions	-	-	-936	
Items recorded in other comprehensive income in associates and joint arrangements	-35	-	-517	
Currency translation effects	-1 846	-328	-171	
Other comprehensive income	-989	-344	-1 727	
Comprehensive income	2 441	2 465	-1 687	
Of w hich non-controlling interest	7	-40	186	
Of which majority interest	2 434	2 505	-1 873	



16

Statement of Financial Position

Figures in NOK million	31.03.2012	31.03.2011	31.12.2011
400770			
ASSETS	0.000	4 000	0.400
Intangible assets	3 266	4 623	3 108
Property, plant and equipment	81 575	77 420	81 240
Investments in associates and joint ventures	18 428	16 941	16 109
Other non-current financial assets	12 983	15 807	12 163
Derivatives	5 662	3 845	4 315
Non-current assets	121 914	118 637	116 935
Inventories	707	308	973
Receivables	12 641	9 980	12 010
Short-term financial investments	466	438	455
Derivatives	3 484	7 044	5 223
Cash and cash equivalents (included restricted cash)	7 761	22 950	8 282
Current assets	25 059	40 721	26 943
Assets	146 973	159 358	143 878
EQUITY AND LIABILITIES			
Paid-in capital	45 569	45 569	45 569
Retained earnings	15 268	24 637	12 840
Non-controlling interest	7 369	6 931	7 241
Equity	68 206	77 137	65 651
Provisions	21 277	21 456	21 403
Long-term interest-bearing liabilities	29 392	33 698	31 443
Derivatives	5 004	2 261	4 507
Long-term liabilities	55 673	57 414	57 353
Short-term interest-bearing liabilities	7 670	6 634	5 444
Taxes payable	2 500	3 884	3 396
Other interest-free liabilities	8 157	8 264	6 525
Derivatives	4 767	6 025	5 509
Current liabilities	23 094	24 807	20 874
Equity and liabilities	146 973	159 358	143 878



Statement of Cash Flow

18

		Year to		The year
Figures in NOK million		2012	2011	2011
CASH FLOW FROM OPERATING ACTIVITIES				
Profit before tax		4 853	4 885	3 466
Profit/loss on sale of non current assets		-15	-	-34
Depreciation, amortisation and impairments		605	580	3 564
Profit/loss from the sale of business		-	-	-240
Profit/loss from the sale of shares, and associates and joint ventures		-	-	-111
Share of profit/loss from associates and joint ventures		-762	-395	-898
Unrealised changes in value		-458	-877	5 122
Taxes		-2 084	-1 294	-3 284
Cash flow from operating activities		2 139	2 899	7 585
Changes in long term items		-173	-316	244
Changes in short term items		1 860	1 015	53
Dividend from associates		271	-	1 639
Net cash flow operating activites	Α	4 097	3 598	9 521
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CASH FLOW FROM INVESTING ACTIVITIES				
Investments in property, plant and equipment, maintanance		-185	-126	-1 129
Investments in property, plant and equipment, new capacity*		-1 282	-311	-4 793
Proceeds from sale of non-current assets		40	19	318
Business divestments, net liquidity inflow to the Group			-	452
Business combinations, net liquidity outflow from the Group**		93	-	-766
Loans to third parties		-771	-64	-1 708
Repayment of loans		4	124	298
Proceeds from sale of other companies			-	66
Considerations regarding investments in other companies		-2 383	-696	-940
Net cash flow from investing activities	В	-4 484	-1 054	-8 202
		4404	1004	0 202
CASH FLOW FROM FINANCING ACTIVITIES				
New debt		643	937	376
Repayment of debt		-758	-553	-5 169
Dividend and group contribution paid		-	-	-9 400
Share issue in subsidiary to non-controlling interests		137	68	1 094
Net cash flow from financing activities	С	22	452	-13 099
Net change in cash and cash equivalents	A+B+C	-365	2 996	-11 780
Currency exchange rate effects on cash and cash equivalents		-156	-98	10
		0.000	00.050	00.050
Cash and cash equivalents 01.01		8 282	20 052	20 052
Cash and cash equivalents 31.03		7 761	22 950	8 282
Unused commited credit lines		12 000	12 000	12 000
		2 136	1 330	2 200
Unused overdraft facilities		2 100	1 000	2 200

